

Annual Tourism Conference ACTE 2023

Traveler Value Index 2023 Focusing on Sustainability & Inclusive Travel

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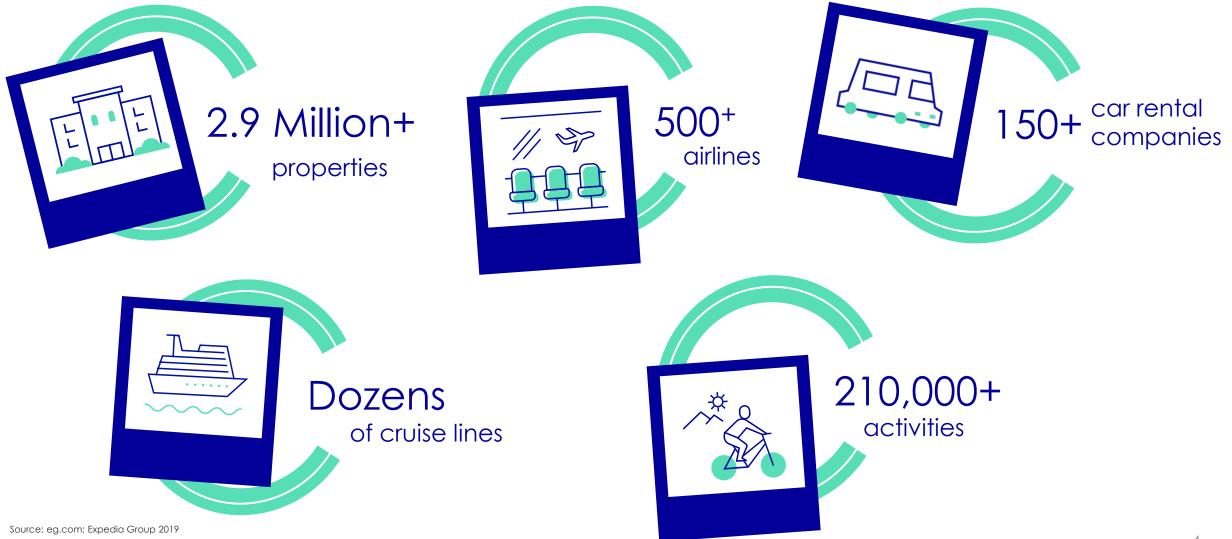


For 25 years

We've been making travelers' dreams come true.

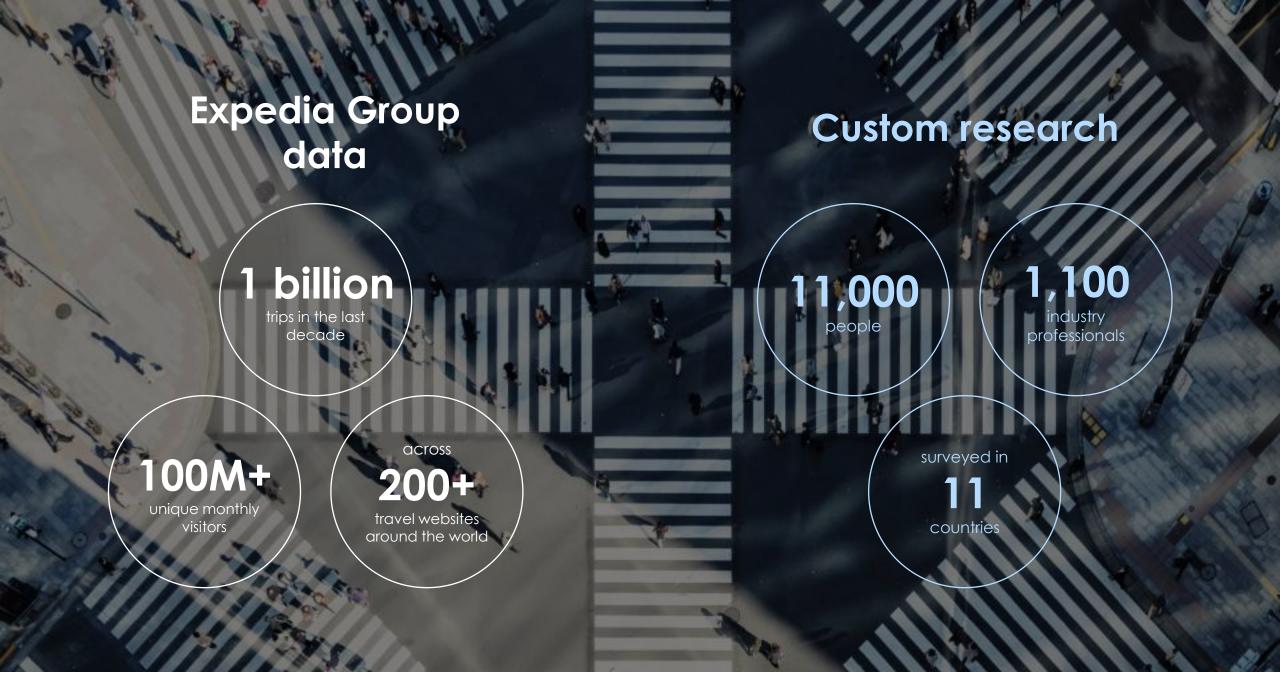
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Global Travelers Trends

Traveler Value Index 2023





Permanent Preferences



Fluctuating Factors





Consumers say...

Absence made the heart grow fonder

46%

say travel is more important to them now than pre-pandemic



are upping their travel budget for 2023





Travel budget expectations



of consumers say their travel budget will be larger than last year





58%

of professionals say consumers' travel budget will be larger than last year



Consumers say...

Self-care is non-negotiable

49% travel for mental & physical well-being

49%

travel for a change of scenery

travel to make up for lost time **46%** Travel to make up fc with family & friends





Consumers say...

Memorable experiences matter

43% travel for **new experiences**

22%

want to **meet new people**

are likely to choose a trip that offers an **experience**, **tour**, or **activity**





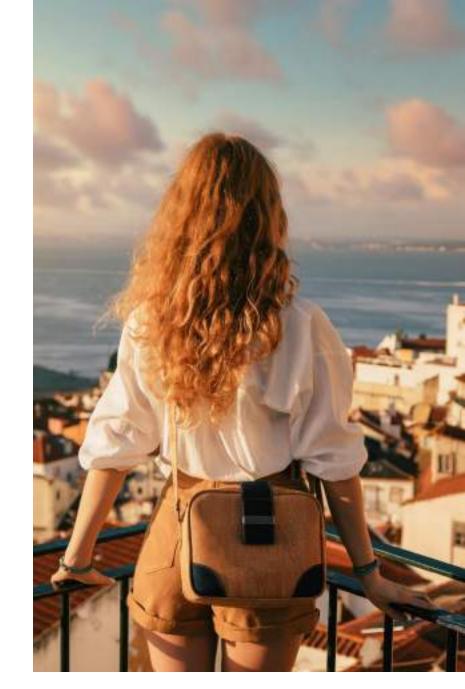
Spotlight on sustainability

90%

look for sustainable travel options



are willing to pay more for sustainable travel options





What consumers want to see



Recommendations for **locally owned** businesses and restaurants



Transportation options with lower environmental impact



Information on how to best engage with local cultures and communities



Environmentally-conscious lodging/accommodations



Recommendations for destinations that support indigenous cultures and heritages





Consumers say...

Travelers vote with their values



are more likely to choose inclusive travel options, even if at a higher cost 78%

have made a travel choice based on feeling represented by the company's ads or promos





Industry professionals say...

Pros acknowledge inclusive travel



made changes in the last year to ensure services are inclusive and accessible





Sustainability terms were mentioned twice as often in January 2022 compared to January 2021





1 in 5 will make sustainability their top investment priority next year



Measuring what consumers value when booking travel:

- Ability to get a full refund
- Atypical, low pricing
- Contactless experiences
- Environmentally friendly policies
- Enhanced cleaning and disinfection
- Flexible policies to change bookings
- Premium, first-class benefits and upgrades



Measuring what consumers value when booking travel:



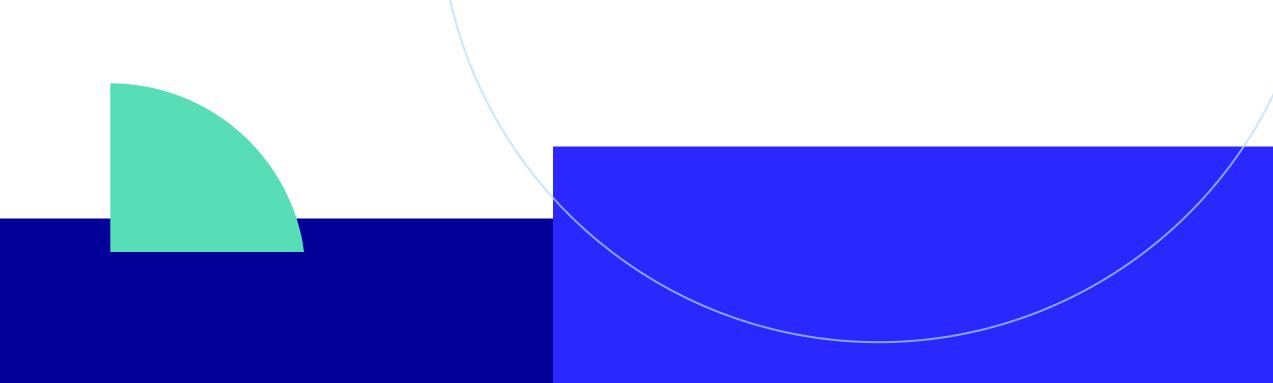
Increasing access for **underserved travelers**

Democratizing the **travel** economy

Innovating sustainable solutions for the future of travel



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Sustainability – Inclusive Travel

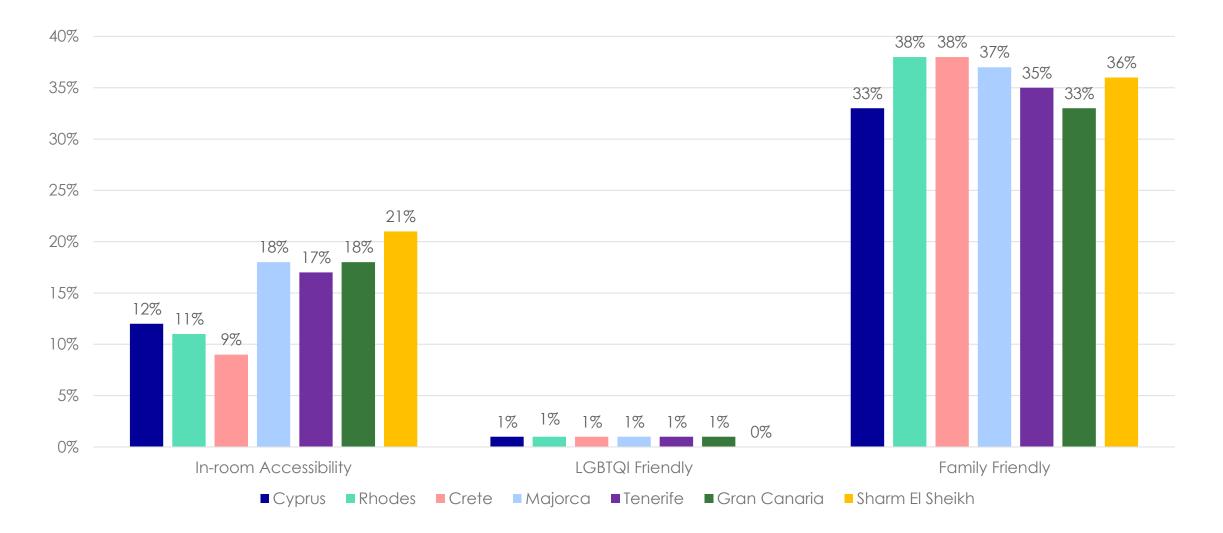
Expedia Group Traveler's Preference Quality Index

Total Properties in Cyprus 2574 (incl. CL & VR)

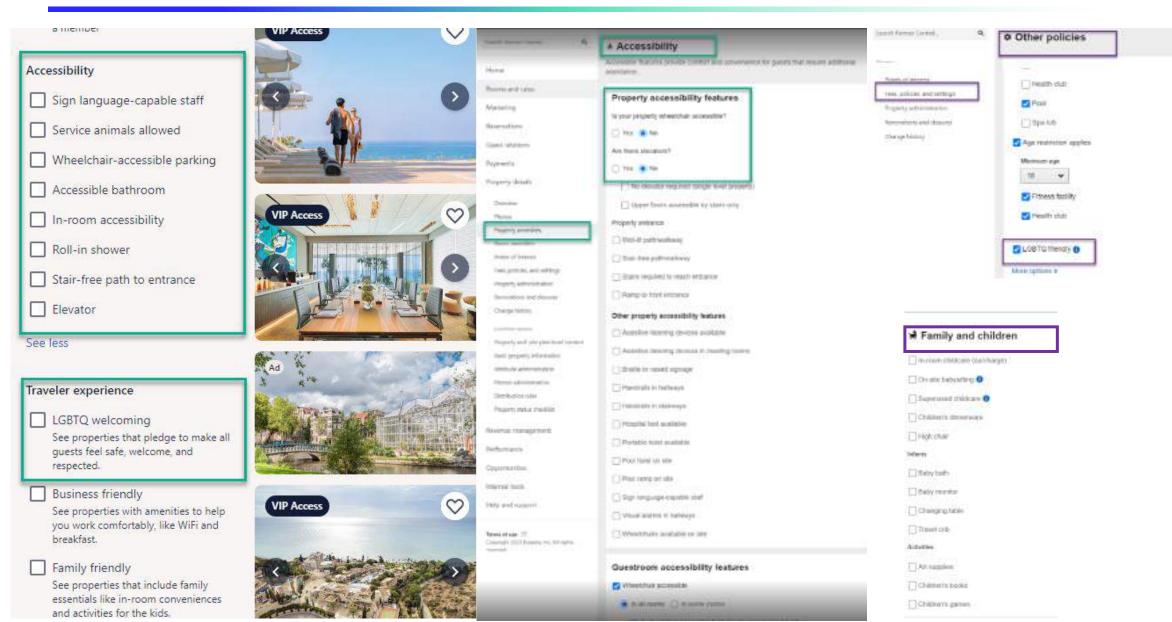


Inclusivity: In-Room Accessibility, LGBTQI and Family Friendly

Cyprus vs Competitive Destinations



Accessibility – Inclusive Travel



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Sustainability



Community engagement

Energy conservation

Water conservation

Reduce waste

Reduce single-use plastics

Why sign the **UNESCO Sustainable Travel** Pledge?

The UNESCO Sustainable Travel Pledge aims to promote sustainable travel, community resilience and heritage conservation globally. By signing the Pledge, properties publicly commit to actions that will reduce the environmental impact of their businesses, raising awareness to travelers and helping them make more sustainable travel choice



Properties that have already signed the pledge

BANYAN TREE GROUP

IBEROSTAR GROUP







ACCOR





SIVATEL





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Sustainability

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Let's keep working together to succeed





Powering travel for everyone, everywhere — together



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